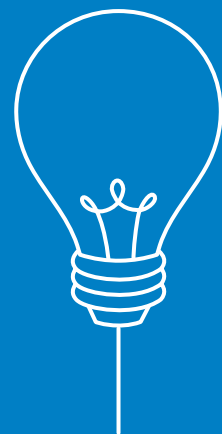




# Power your practice

Helping you run a successful practice  
so you can focus on quality patient care.



Protection



Efficiency



Growth

# Avant Practice Solutions

Supporting doctors and the medical community  
to build and manage quality practices.

At Avant, we understand the challenges and risks of running a modern-day medical practice. That's because more than 85,000 medical practitioners and students across every Australian state and territory look to us for support. We understand their world and the realities of the practices they run. Our expertise and resources can help practice owners and practice managers run their businesses with greater efficiency, protection and potential for growth.

We believe at the heart of every successful practice is a team with a strong understanding of running a business. That's why we developed a suite of expert advisory services from risk and medico-legal advice to practice management, along with critical insurances, apps for billings, and our software management platform PracticeHub.

Our products and services are designed to work holistically across your practice, helping you to run a successful practice so you can focus on what matters most – quality patient care.





# Protection

## Protecting your practice from risk and uncertainty

Medical practices are uniquely complex. Our goal is to protect your business and reputation, and be there for you if things go wrong.

### Minimise risk and manage incidents


In an unpredictable world, unforeseen events can impact your stability, relationships and confidence. From claims and complaints, to property damage, data and privacy breaches or the unexpected illness of a business partner, many things can disrupt your practice operations and your peace of mind.

To enhance the resilience of your practice, we offer personalised risk assessments along with a range of proactive risk management strategies and insurance products, to improve your practice and reduce your risk. By being prepared for the unexpected, you can worry less about the 'what ifs' and bounce back more effectively if and when challenges arise.

### Confidence to manage non-clinical obligations

Navigating the complexities of workplace law, employee obligations, policies, procedures and accreditation can be overwhelming. Yet all are critical to practice compliance, efficiency and success.

To simplify these matters, we can give you comprehensive legal support across all areas of employment and workplace regulations, including employment disputes. We strengthen your capacity to manage your policy and accreditations, through access to our user-friendly software platform PracticeHub or having a risk advisor visit you to discuss changes you can make in your practice. We aim to provide reassurance that your non-clinical obligations are taken care of, so you can focus on the care that matters most.



Kerri Haines, Practice Manager  
and Ashleigh Morris, Flinders  
Street Dermatology



# Efficiency

## Run a more efficient practice

Tackling the intricacies of practice ownership, compliance obligations and employment matters can consume your time and energy. We help you overcome these complexities with a range of accessible solutions, strategic advice and practical practice management support.

### **Simplify day-to-day operations**

Running your practice day-to-day is far from simple, but streamlining your operations certainly helps. Not only do our online 'Business of Medicine' resources give you actionable insights, but our medical office and billings team can provide hands-on guidance on how to simplify routine tasks and relieve the administrative burden.

With optimised systems and support, you'll be empowered to focus on your patients, not your paperwork, and dedicate your time where it's needed most.

### **Optimise practice outcomes**

Taking advantage of time and cost-saving opportunities is fundamental to any successful business, and your practice is no exception. Our practice management advisors can help you identify areas where you could operate more efficiently.

With expert oversight of your business performance, from strategic planning and financial analysis to bookkeeping and HR management, you can have more time and energy to dedicate to providing the very best in patient care.







# Start or grow a quality practice

Growing your practice is exciting – but there's often a steep learning curve and degree of risk. From start-up to expansion, our management, finance and legal experts help you unlock potential, minimise disruption and maximise opportunities. So you can move forward with clarity and less stress.

## Start your practice

There is a lot to consider as you start your practice journey; from your strategic and business plan, structure and your staffing model, to policies and procedures, property selection and the finance to make it all happen. We're here to guide you through the process, steer you clear of pitfalls, and provide you with the tools you need to succeed.

We can provide expert advice on legal matters and insurance protection, risk management, business infrastructure and financial systems, registration and IT. We can also help with your staffing needs, through our virtual reception and billings services. Sensitive to your timeline and budget, we aim to get your practice up and running smoothly with all essential elements in place.

## Expand your practice

Growing your practice demands thoughtful planning, with multiple aspects to consider. Our goal is to guide you in developing clear and achievable outcomes, ensuring all the necessary components are aligned.

Stride ahead with confidence and enjoy a smooth, successful transition with our support across your finance, legal, risk management, staffing, technology, infrastructure and implementation needs. Avant's expertise can help you maximise the benefits of growing your practice.



# Growth

# Products and services that support your practice

## Insurance

Practice insurance <sup>1</sup>	Practice Medical Indemnity Insurance	Protect your practice against claims arising from the provision of healthcare services. Cyber Insurance is offered as part of this policy to safeguard your practice against loss or damage from a cyber incident (free for eligible practices). Our Risk Advisory Services can also help you identify critical gaps and strategies to improve your practice to mitigate risk.
	Business Insurance	Cover your practice for property damage, loss of revenue, machinery breakdown, public and management liability.

## Practice management<sup>2</sup>

Practice applications	PracticeHub Platform	Transform your practice with a software platform that aims to simplify everyday administrative tasks.
	VoiceBox Intelligent Transcription	Dictate anytime, anywhere and get accurate, on-time transcripts you can trust.
Practice management consultancy	Practice management consultancy	Overcome challenges, seize opportunities, and understand your pathway to practice growth and resilience.
Practice administration	Virtual administration and reception	Enhance efficiency and patient experience with highly trained teams remotely managing your calls and tasks.
	Bookkeeping and payroll	Reduce the time and effort to ensure accurate, compliant bookkeeping and staff payments.
	Medical and surgical billings	Focus on patients, not payments. Save time, regain lost revenue and enjoy financial control.
Practice supplies	Team Medical	Streamline the purchasing and budgeting of all your medical consumables in one place.

## Advice

Practice legal services <sup>3</sup>	Commercial and corporate	Obtain specialist legal advice and support for your business from start to sale, and every step in between.
	Employment and workplace	Access legal support across areas of employment and workplace law.
	Property	Get support with your practice property transactions, including purchase and sale, leasing and development.
	Estate planning and probate	Safeguard your assets and manage your personal affairs with specialist legal support.
Life insurance advice	Business Expense Cover	Get advice on the best way to protect your business and your livelihood if illness or injury were to prevent you or a business partner from working.

## Finance

Practice finance <sup>4</sup>	Practice finance	Confidently finance the establishment or expansion of your practice with support from medical lending experts.
	Property finance	Make financing your practice a simple procedure. Whether you're taking your first step into private practice ownership or growing an established practice, the right finance is essential.
	Equipment finance	Equip your practice to deliver the best care possible with support from the specialists in medical finance.
	Motor vehicle finance	Get behind the wheel of a car for business use with quick and easy financing options.



Power your  
**practice**

Learn how you can  
power your  
**practice**



# Avant Practice Solutions

## Power your practice

### Find out more

[avantpracticesolutions.com.au/poweryourpractice](https://avantpracticesolutions.com.au/poweryourpractice)  
1800 010 236

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