



ANZSCTS 2019

HOBART TASMANIA

ANZSCTS ANNUAL SCIENTIFIC MEETING

7-10 NOVEMBER 2019 | HOTEL GRAND CHANCELLOR, HOBART, TASMANIA

SPONSORSHIP PROSPECTUS

www.anzsctasm.com





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COMPANY INVITATION

On behalf of our colleagues and the Australian and New Zealand Society of Cardiac and Thoracic Surgeons (ANZSCTS) we extend a warm invitation to the 2019 ANZSCTS Annual Scientific Meeting held this year at the Hotel Grand Chancellor Hobart, Tasmania.

We look forward to your valued contribution to the important Meeting as a sponsor or exhibitor.

Planning has begun to ensure there will be topics and workshops to pique the interest of all – from those at the beginning of their training in our specialty to those with a wealth of experience. Abstracts of scientific presentations will be invited for consideration.

The meeting has invited the following international surgeons who will complement our local expertise:

- RACS Visitor Grant Program, Professor Joseph Woo MD, United States
- Dr Vinayak Bapat MD, United States
- Professor Nguyen Van Phan, Vietnam
- Mr Joel Dunning, United Kingdom

We again incorporate an Advanced Trainees Wet Lab and Cardiothoracic Nurse Education (including Allied Health) Day within the Meeting program.

A major feature of the Meeting is an inclusive trade and technical exhibition providing delegates with information around technological advances and innovation. Please refer to the sponsorship and exhibition packages listed in this prospectus for further details on the benefits of being involved.

We look forward to seeing you at the ANZSCTS 2019 Annual Scientific Meeting in Hobart.

ANZSCTS 2019 Organising Committee



AUSTRALIAN AND NEW ZEALAND SOCIETY OF CARDIAC AND THORACIC SURGEONS (ANZSCTS)

The Australian and New Zealand Society of Cardiac and Thoracic Surgeons was formed to serve the medico-political needs of cardiothoracic surgeons in Australasia. It has amalgamated with the Division of Cardiothoracic Surgery of the RACS. The Society plays an important role in the development of Cardiac Surgery services in Australia. The Society in conjunction with the Cardiac Society maintains the Journal, Heart Lung and Circulation.

DATES AND VENUE

The ANZSCTS Annual Scientific Meeting will be held from Thursday 7 November – Sunday 10 November 2019 at the Hotel Grand Chancellor Hobart, 1 Davey Street, Tasmania.

For further venue information, please visit <https://www.grandchancellorhotels.com/hotel-grand-chancellor-hobart>

ORGANISING COMMITTEE

Andrew Cochrane	Chief Scientific Convenor and ANZSCTS Chair, Science and Education Committee
Ashutosh Hardikar	Scientific Convenor
Keshav Bhattarai	Scientific Convenor
Jee-Yoong Leong	Scientific Convenor
Chris Cole	Convenor – Cardiothoracic Advanced Trainee Day
Mollie Morgan	Nurse Education and Allied Health Convenor
Aubrey Almeida	ANZSCTS President
Jayne Bennetts	ANZSCTS Vice-President
Michael Nugara	ANZSCTS CEO
Nick Danes	ANZSCTS COO

AGENDA AT A GLANCE

Thursday 7 November 2019	Advanced Trainees Workshop and Wet Lab Nurses Education (including Allied Health) Day Welcome Reception
Friday 8 November 2019	Scientific Program
Saturday 9 November 2019	Scientific Program Meeting Dinner
Sunday 10 November 2019	Ancillary Meetings



MAJOR SPONSORS

	PLATINUM SPONSOR \$60,000.00 inc GST <i>(Limited to Two Sponsors)</i>	GOLD SPONSOR \$40,000.00 inc GST <i>(Limited to Four Sponsors)</i>
BENEFITS		
EXHIBITION		
Exhibition space in the exhibition area, allocated at the discretion of the Organising Committee and subject to availability at the time of application	1 x (6mx6m)	1 x (4mx4m)
#Complimentary industry representative registration to scientific sessions, access to industry exhibition, lunch, morning and afternoon teas (as applicable)	10	6
Exclusive rights to include a coffee cart inside the company's allocated exhibition space (associated costs at sponsor's expense)	✓	–
Delegate circulation list including name and state/country (where release of details has been granted) provided to company representatives on the move-in day of the exhibition	✓	✓
MASTERCLASS		
Acknowledgement as a sponsor of one Masterclass. The selection of the presenters and session content is at the discretion of the Organising Committee. The Organising Committee will allocate a Masterclass in consultation with the sponsor. Benefits include: <ul style="list-style-type: none"> *Company logo and acknowledgement in the registration brochure, final program and Meeting website Opportunity to provide a company banner in the allocated Masterclass area for the duration of the session 	✓	–
ELECTRONIC SCREENS/DISPLAYS		
Electronic screens will be located within the sessions. <ul style="list-style-type: none"> Company logo and acknowledgement on the screens A 20-second advertising video clip to be incorporated in the display (no audio) 	✓	✓
DELEGATE LANYARDS		
Sponsorship of delegate lanyards provides an opportunity for the sponsor's company logo to be included on the lanyard worn by delegates for the duration of the Meeting. The sponsor's company logo will be highly visible to delegates further enhancing your association with the ANZSCTS ASM. Benefits include: <ul style="list-style-type: none"> Company logo printed on the lanyard (lanyard selection and final design at the discretion of the Organising Committee) 	✓	–

*Inclusion subject to time of receipt of application and payment.

#Additional industry representative registration can be purchased for \$575.00 inc GST.

MAJOR SPONSORS (cont'd)

	PLATINUM SPONSOR \$60,000.00 inc GST <i>(Limited to Two Sponsors)</i>	GOLD SPONSOR \$40,000.00 inc GST <i>(Limited to Four Sponsors)</i>
BENEFITS		
PROMOTIONAL/ADVERTISING BENEFITS		
*Colour advertisement in the registration brochure and final program (A4 program)	2 x Full Pages	1 x Full Page
*Company logo included on the front cover of the registration brochure and final program	✓	–
*Company logo and acknowledgement in the registration brochure and final program	✓	✓
*Inclusion of company logo on Meeting website with a link to your company website	✓	✓
*Opportunity to include a "pop-up" advertisement on the front page of the Meeting website	✓	✓
Company logo on Meeting signage at the venue (quantity and type at the discretion of the Organising Committee)	✓	✓
Your company logo and acknowledgement on the holding slides throughout the sessions	✓	✓
Company logo and acknowledgement as a major sponsor on the Meeting app (advertising details to be confirmed)	✓	–
Opportunity to conduct a short presentation at the Meeting (time and day to be allocated at the discretion of the Organising Committee in consultation with the sponsor)	✓	–
OFFICIAL FUNCTIONS		
Tickets to the Welcome Reception on Thursday 7 November 2019	10	6
Tickets to the Meeting Dinner on Saturday 9 November 2019	10	6
Acknowledgement as a major sponsor at key events at the Meeting including the Welcome Reception and Meeting Dinner	✓	–

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MAJOR SPONSORS (cont'd)

	PLATINUM SPONSOR \$60,000.00 inc GST (Limited to Two Sponsors)	GOLD SPONSOR \$40,000.00 inc GST (Limited to Four Sponsors)
BENEFITS		
NURSE EDUCATION (INCLUDING ALLIED HEALTH) DAY		
Acknowledgment as a sponsor of the Nurse Education (including Allied Health) Day on Thursday 7 November 2019 which includes: <ul style="list-style-type: none"> • *Acknowledgement as a sponsor of the Nurse Education (including Allied Health) Day in the registration brochure, final program and Meeting website • Attendance for 4 company representatives at the Nurse Education (including Allied Health) Day • Acknowledgement on holding slide • Opportunity to display one free standing company banner in the room (banner at sponsor's cost) 	✓	–
Participation in the Practical Session on Thursday 7 November 2019. This is an opportunity to display equipment/products to the nursing delegates and includes: <ul style="list-style-type: none"> • Attendance for company representatives (Platinum – 4 representatives; Gold – 2 representatives) 	✓	✓
ADVANCED TRAINEES WET LAB		
Opportunity to provide equipment for Advanced Trainees Wet Lab on Thursday 7 November 2019. Organising Committee to confirm equipment requirements with the sponsor. Benefits include: <ul style="list-style-type: none"> • *Acknowledgement as a sponsor of the Advanced Trainees Wet Lab in the registration brochure, final program and Meeting website and app • Attendance for company representatives (Platinum – 4 representatives; Gold – 2 representatives) • Opportunity to display one free standing company banner in the room (banner at sponsor's cost) Format of workshop/program to be decided by the Organising Committee (Please note sutures to be provided by a company selected at the discretion of the Organising Committee)	✓	✓

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MAJOR SPONSORS (cont'd)

	PLATINUM SPONSOR \$60,000.00 inc GST <i>(Limited to Two Sponsors)</i>	GOLD SPONSOR \$40,000.00 inc GST <i>(Limited to Four Sponsors)</i>
BENEFITS		
INDUSTRY ABSTRACTS		
Sponsors will be allowed to submit an abstract. Abstracts will be reviewed on the same basis as all delegate papers submitted, by the Science Review Committee. Conditions are: <ul style="list-style-type: none"> • Must meet the criteria as for all abstracts as specified by the Organising Committee (you will note conditions when abstract submissions open in May); • Must contain scientific information that leads to improved patient outcomes; • Must not be product focussed. 	✓	✓
PRINTED PHYSICAL POSTERS		
Banner to be set up in the poster display area. The Poster Display area will be in the Exhibitors Hall	✓	–
OTHER		
Two meetings per annum with the President and the ANZSCTS secretariat <i>(Timing and venue to be at the discretion of the ANZSCTS secretariat)</i>	✓	–
OPTIONAL		
Sponsors will have the option at their own expense to book a private room/suite at the Hotel Grand Chancellor Hobart to host delegates during the Meeting (8 and 9 November 2019) <i>Subject to availability. Limit to three (3) delegates at a time</i>	✓	✓



OTHER SPONSORSHIP OPPORTUNITIES

EDUCATIONAL SPONSORSHIP

\$20,000.00 inc. GST

This sponsorship package will only be made available at the discretion of the Organising Committee if additional international speakers are being sought for the scientific program. This option will be offered to our industry partners in a tiered fashion with the Platinum sponsors being presented this opportunity first prior to the lower level Gold sponsors sequentially.

The inclusion of speakers will be at the discretion of the Organising Committee and all requests must be received by 31 July 2019 to be considered.

Educational Sponsorship benefits do not include Meeting registration for company representatives.

Benefits:

- *Recognition as Educational Sponsor in the registration brochure and final program
- *Company logo and acknowledgement on the Meeting website and Meeting app
- A delegate list, including name, state and country, two (2) weeks prior to the commencement of the Meeting (where delegate permission has been granted)

**Inclusion subject to time of receipt of application and payment*

EXHIBITION PACKAGE

\$6,000.00 inc. GST

Benefits:

- #Exhibition booth (3m x 3m)
 - 2.4m high white walls
 - One Fascia board
 - One Company sign (up to 30 characters)
 - Two broad wash LED spotlights per booth
 - One 4amp power point per booth
- Complimentary transferable registrations for two company representatives including:
 - Two tickets to the Welcome Reception on Thursday 7 November 2019
 - Daily morning tea, lunch and afternoon tea served in the exhibition area (as applicable)
 - Access to non-ticketed scientific sessions/activities
- *Acknowledgement as an exhibitor in the registration brochure and final program
- *Acknowledgement as an exhibitor on the Meeting website and Meeting app
- Delegate circulation list including name and state/country (where release of details has been granted) provided to company representatives on the move-in day of the exhibition
- One ticket to the Meeting Dinner on Saturday 9 November 2019 and the option to purchase an additional ticket
- Opportunity to submit an industry abstract to be considered for inclusion in the Scientific Program by the Organising Committee (see page 7 for details)

**Inclusion subject to time of receipt of application and payment*

#Only one booth per exhibitor is permitted unless otherwise agreed to by the Organising Committee

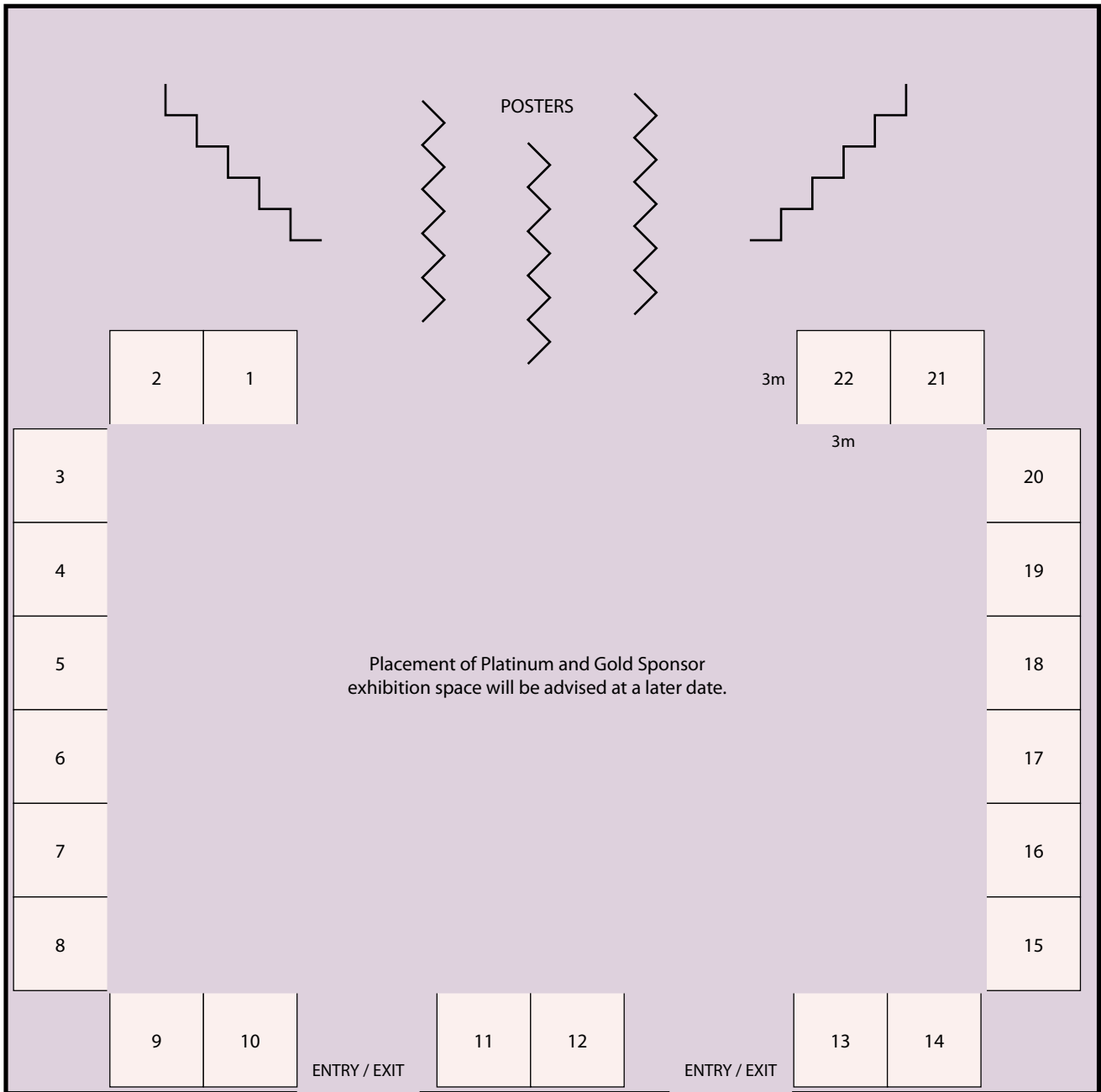




EXHIBITION FLOOR PLAN

Exhibition booths are allocated at the discretion of the Organising Committee and will be considered on a first come, first served basis.

FEDERATION BALLROOM



Floor plan subject to change at the discretion of the Organising Committee



INDUSTRY REPRESENTATIVES REGISTRATION

All company representatives attending the Meeting must be registered. Registration is open to companies participating in the industry exhibition only. Representatives of non-participating companies will not be accepted.

ADDITIONAL INDUSTRY REPRESENTATIVE – FULL REGISTRATION

\$575.00 inc. GST

Full registration includes:

- One ticket to the Welcome Reception on Thursday 7 November 2019
- Daily morning tea, lunch and afternoon tea served in the exhibition area (as applicable)
- Access to scientific sessions

Note: Additional industry representative full registrations are transferrable

ADDITIONAL INDUSTRY REPRESENTATIVE – DAY REGISTRATION

\$350.00 inc. GST

Day registration includes:

- Morning tea, lunch and afternoon tea served in the exhibition area (as applicable)
- Access to the scientific sessions

Note: Welcome Reception ticket not included, additional tickets may be purchased in conjunction with a day registration



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GENERAL INFORMATION

EXHIBITION HOURS

Friday 8 November 2019
Saturday 9 November 2019
Times to be confirmed

EXHIBITION BUMP-IN

Exhibition build: Thursday 7 November 2019
Exhibitor move-in: Thursday 7 November 2019
Times to be confirmed

EXHIBITION BUMP-OUT

Exhibitor move-out: Saturday 9 November 2019
Exhibition Dismantle: Sunday 10 November 2019

EXHIBITION DETAILS

The exhibition will be held in the Federation Ballroom at the Hotel Grand Chancellor Hobart. Daily morning tea, lunch and afternoon tea (as applicable) will be served in the exhibition area.

IMPORTANT NOTES

Industry representatives who are non-sponsors/non-exhibitors may not register to attend as a delegate. Industry representatives from companies/organisations who have purchased a package with no representative registration included are not eligible to register.

WELCOME RECEPTION

Thursday 7 November 2019
7:00pm – 9:30pm
MONA Ferry

This function is open to sponsors, exhibitors and registered delegates.

MEETING DINNER

Saturday 9 November 2019
7:00pm – 10:30pm
Frogmore Creek Winery, 699 Richmond Road,
Cambridge, Tasmania

This function is open to sponsors, exhibitors and registered delegates. Please refer to sponsorship exhibition packages for quantity of tickets included.

BOOKING AND PAYMENT METHOD

1. Applications can be submitted by email to anzsctasm@surgeons.org
2. Sponsorship/exhibition applications are subject to Organising Committee approval and will be considered on a first come, first served basis.
3. Acceptance of an application will be emailed to the applicant along with a tax invoice for payment. Full payment to be made within 14 days of the tax invoice.

PAYMENT OPTIONS

Cheque Payable to Royal Australasian College of Surgeons

Send to: Conferences & Events Management
Royal Australasian College of Surgeons
College of Surgeons Gardens
250-290 Spring Street
East Melbourne VIC 3002
Australia

EFT Details will be provided to make payment

PRIVACY POLICY

Privacy policy details can be viewed on the RACS website at www.surgeons.org/disclaimerprivacy

MEETING ORGANISERS

Conferences & Events Management
Royal Australasian College of Surgeons
College of Surgeons Gardens
250-290 Spring Street
East Melbourne VIC 3002
Australia

T: +61 3 9249 1273

F: +61 3 9276 7431

E: anzsctasm@surgeons.org



SPONSORSHIP/EXHIBITION APPLICATION FORM

COMPANY DETAILS

Company Name (to appear in Meeting publications): _____

Company Name (for invoicing): _____

Title: _____ Contact Name: _____ Position: _____

Address: _____

City: _____ State: _____ Postcode: _____ Country: _____

Phone: _____ Fax: _____ Mobile: _____

Email: _____

SPONSORSHIP <i>All costs are in AUD and include GST</i>	Amount	Sub Total
Platinum Sponsorship (limited to two sponsors)	\$60,000.00	
Gold Sponsorship (limited to four sponsors)	\$40,000.00	
Educational Sponsorship	\$20,000.00	
SUB TOTAL SPONSORSHIP		

EXHIBITION <i>All costs are in AUD and include GST</i>	Amount	Quantity	Sub Total
Exhibition Booth Package	\$6,000.00		
Meeting Dinner – Saturday 9 November 2019 (Limited to one additional ticket per exhibitor)	\$100.00		
SUB TOTAL EXHIBITION			

*Please note that Exhibition Space is inclusive for Platinum and Gold Sponsorship

Please indicate preferred booth position (please refer to the Exhibition Floor Plan on page 9): 1st _____ 2nd _____ 3rd _____

COMPLIMENTARY EXHIBITOR REGISTRATIONS

Ten (10) complimentary representative registrations are included in the cost of Platinum Sponsorship, six (6) in the cost of Gold Sponsorship and two (2) in the costs of an Exhibition Package.

Please nominate the names of the representatives.

Name: _____	Name: _____
Name: _____	Name: _____
Name: _____	Name: _____
Name: _____	Name: _____
Name: _____	Name: _____

COMPLETE FORM AND RETURN TO:

Conferences and Events Management
Royal Australasian College of Surgeons
College of Surgeons' Gardens
250 - 290 Spring Street
East Melbourne VIC 3002
AUSTRALIA

T: +61 3 9249 1273 F: +61 3 9249 7431
E: anzsctasm@surgeons.org

ADDITIONAL REPRESENTATIVE REGISTRATIONS *All costs are in AUD and include GST*

Additional Onsite Representative Name/s	Day (Number of Days & Days Attending)	Full	Sub Total
	\$350.00 x ____ <input type="checkbox"/> Fri <input type="checkbox"/> Sat	\$575.00	
	\$350.00 x ____ <input type="checkbox"/> Fri <input type="checkbox"/> Sat	\$575.00	
SUB TOTAL ADDITIONAL INDUSTRY REPRESENTATIVES			

Please email details to anzsctasm@surgeons.org if more than two additional representatives are required

PAYMENT OPTIONS (please tick)

- Cheque – Made payable to: Royal Australasian College of Surgeons.
- EFT / PayPal – Details will be provided to make payment.

Royal Australasian College of Surgeons ABN 29 004 167 766

TOTAL OF SPONSORSHIP/EXHIBITION FEES

SPONSORSHIP	
EXHIBITION	
ADDITIONAL REPRESENTATIVE REGISTRATION	
TOTAL PAYABLE (AUD) \$	

Payment must accompany this application form. See page 9 for options. A Tax Invoice will be issued upon processing of this application form.

Applications are subject to Organising Committee approval. An application does not warrant immediate acceptance and applicants will be advised in writing of acceptance or otherwise. Cancellations must be received in writing by the Conference Organiser. Cancellations will not be refunded unless sponsorship/exhibition booth is able to be resold.

IMPORTANT: We accept the terms and conditions within this Sponsorship Prospectus.

Signature: _____ Name: _____ Date: _____



TERMS AND CONDITIONS

The Sponsor and Exhibitor application to participate is an offer which is accepted by the Royal Australasian College of Surgeons (RACS) of the amount payable on making the application.

Booking Conditions

Acceptance of the application will be subject to the Organising Committee approval. The Committee reserves the right to decline applications based on any association, direct or indirect, that does not uphold the objectives of the Meeting.

Cancellation Policy

In the case of the cancellation of sponsorship, unless all sponsorship is resold, RACS will reserve the right to retain monies received.

In the case of the cancellation of a booth/s, please note that unless RACS is able to sell all space RACS reserves the right to retain all monies received.

If the balance of payment on the booth/s is not received within the trading terms the allocated booth/s will be cancelled.

Attendance

The Sponsors and Exhibitors understand that all company attendees must register officially.

General Terms

The Sponsors and Exhibitors agree to be bound by the Exhibition General Terms and Conditions. Conditions set out in the "ANZSCTS ASM 2019 Sponsorship Prospectus" document, which is acknowledged as being received.

Booth Allocation

The exhibitor understands that booths will be allocated strictly in order of receipt of payment and that the Organising Committee's decision will be final.

Liability and Insurance

The Exhibitor and the servants, agents and contractors of the exhibitor occupy and use the exhibition space/booth allotted under this exhibition contract and enter Hotel Grand Chancellor Hobart and act under or pursuant to this exhibition contract at their own risk.

The Exhibitor hereby indemnifies and releases the RACS ("the Organiser"), Hobart Grand Chancellor Hobart ("the Venue Manager") and the exhibition contractor and each of them against all actions, suits, costs, claims and demands brought against the Organiser, and the Venue Manager by any natural person, firm or corporation for any damage or loss caused directly, or indirectly to, or suffered by any person, firm or corporation as a result of any act or default of the exhibitor or the servants, agents, contractors or invitees of the exhibitor or resulting directly or indirectly from the attendance of the exhibitor at the exhibition, including travel to and from such venues and without limiting the foregoing the Organiser and the Venue Manager or any of them shall not in any circumstances be liable for any loss damage or injury which may occur to the exhibitor or the servants, agents or contractors of the exhibitor or for any damage to their property including damage to exhibits, plant equipment, fixtures, fittings or other property whatsoever or for any loss of profits which they may suffer howsoever caused.

It is strongly advised that each Exhibitor seek to cover their equipment, exhibition and display material with adequate insurance and also effect public risk insurance at the expense of the Exhibitor.

Implied Warranties

In the event any statute implies any term condition or warranty into this agreement which cannot be lawfully excluded, such terms will apply to this agreement, save that the liability of the Organiser and each of them for breach of any such implied term will be limited, as the option of the Organiser, to any one of more of the following:

- The placement of goods to which the breach relates or supply of equivalent goods;
- The repair of such goods;
- The payment of the cost of replacing the goods or of acquiring equivalent goods, or
- The payment of the cost of having the goods repaired.

Consequential Damage

The Organiser will not be liable for any indirect or consequential damages arising out of a breach of this exhibition contract.

Security

The Venue's security includes closed circuit TV and access control systems. These systems provide fundamental perimeter security in the complex but beyond this, the Organiser, and the Venue Manager and their officers and employees, separately or collectively are not responsible for any damage to or for the loss or destruction of an exhibit, from fire or theft or accidents or injury resulting from such causes. Security staff dedicated to duty in your booth area can be engaged at the Exhibitor's cost.

Additional Conditions and Regulations

The Exhibitor and the servants, agents, contractors and invitees of the Exhibitor are also to observe the conditions, rules, regulations and procedures as set out in the Exhibitors' Manual of the Hotel Grand Chancellor Hobart as revised and added to from time to time and which is available for inspection on request.

Variations

The Organiser may in the event of any circumstance which renders it necessary vary the booth or stand space allocation and the exhibitor will accept such re-allocation without any claim for a reduction in charges or otherwise.

Unavoidable Occurrences

In the event that the exhibition is cancelled or delayed through no fault of the Organiser, the Venue Manager or the Sponsors/ Exhibitors including but not limited to fire, flood, labour disputes, natural disasters, acts of God, civil disorders, riots, insurrections, work stoppages, slowdowns or disputes, or other similar events then the exhibitor shall not be entitled to any refund or to claim for any loss or damage.

Assignments and Subletting

No exhibitor shall assign, sublet or share the whole or any part of the space/pod allotted without the knowledge and consent of the Organiser.

Hours

The Organiser shall determine the hours during which the exhibition shall be conducted and as to hours of access for exhibitors including variations of such times as shall be necessary.

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